

MONTHLY LIQUID ASPHALT PRICING PER LIQUID TON					
MONTH	PG 58-22	PG 64-22	MONTH	PG 58-28	PG 64-22
Jan-06	Not Applicable		Jan-11	\$485.00	\$465.00
Feb-06			Feb-11	\$485.00	\$465.00
Mar-06			Mar-11	\$500.00	\$480.00
Apr-06			Apr-11	\$515.00	\$495.00
May-06	\$350.00	\$350.00	May-11	\$595.00	\$575.00
Jun-06	\$375.00	\$375.00	Jun-11	\$615.00	\$595.00
Jul-06	\$390.00	\$390.00	Jul-11	\$595.00	\$575.00
Aug-06	\$390.00	\$390.00	Aug-11	\$580.00	\$560.00
Sep-06	\$380.00	\$380.00	Sep-11	\$550.00	\$530.00
Oct-06	\$360.00	\$360.00	Oct-11	\$550.00	\$530.00
Nov-06	\$330.00	\$330.00	Nov-11	\$550.00	\$530.00
Dec-06	\$300.00	\$300.00	Dec-11	\$560.00	\$540.00
Jan-07	\$280.00	\$280.00	Jan-12	\$560.00	\$540.00
Feb-07	\$280.00	\$280.00	Feb-12	\$585.00	\$565.00
Mar-07	\$280.00	\$280.00	Mar-12		
Apr-07	\$280.00	\$280.00	Apr-12		
May-07	\$290.00	\$280.00	May-12		
Jun-07	\$300.00	\$290.00	Jun-12		
Jul-07	\$310.00	\$300.00	Jul-12		
Aug-07	\$320.00	\$310.00	Aug-12		
Sep-07	\$320.00	\$310.00	Sep-12		
Oct-07	\$300.00	\$290.00	Oct-12		
Nov-07	\$280.00	\$270.00	Nov-12		
Dec-07	\$300.00	\$290.00	Dec-12		
Jan-08	\$320.00	\$310.00			
Feb-08	\$350.00	\$340.00			
Mar-08	\$370.00	\$360.00			
Apr-08	\$390.00	\$380.00			
May-08	\$420.00	\$410.00			
Jun-08	\$530.00	\$520.00			
Jul-08	\$630.00	\$620.00			
Aug-08	\$720.00	\$710.00			
01-Sep-08	\$700.00	\$690.00			
16-Sep-08	\$660.00	\$650.00			
Oct-08	\$620.00	\$610.00			
Nov-08	\$560.00	\$550.00			
Dec-08	N/A	\$475.00			
Jan-09	N/A	\$400.00			
Feb-09	N/A	\$400.00			
Mar-09	N/A	\$400.00			
Apr-09	\$410.00	\$400.00			
May-09	\$410.00	\$400.00			
Jun-09	\$410.00	\$400.00			
Jul-09	\$435.00	\$425.00			
Aug-09	\$435.00	\$425.00			
Sep-09	\$420.00	\$410.00			
Oct-09	\$410.00	\$400.00			
Nov-09	\$410.00	\$400.00			
Dec-09	\$430.00	\$420.00			
Jan-10	\$485.00	\$475.00			
Feb-10	\$530.00	\$520.00			
Mar-10	\$540.00	\$530.00			
Apr-10	\$540.00	\$530.00			
May-10	\$540.00	\$530.00			
Jun-10	\$510.00	\$500.00			
Jul-10	\$500.00	\$490.00			
Aug-10	\$480.00	\$470.00			
Sep-10	\$460.00	\$450.00			
Oct-10	\$450.00	\$440.00			
Nov-10	\$450.00	\$440.00			
Dec-10	\$450.00	\$440.00			



D.W. (Doug) Clark
Area Manager
Kansas City, Springfield

ConocoPhillips Company
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Overland Park, KS 66212
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January 30, 2012

Dear ConocoPhillips Asphalt Customer:

This is to confirm ConocoPhillips Company's price to you for the supply of the asphalt products shown below for the stated month, in transport quantities, FOB Kansas City, MO.

<u>PRODUCT</u>	<u>PRICE</u>	<u>EFFECTIVE DATE</u>
PG64-22	\$565. T	February 1, 2012
PG58-28	\$585. T	February 1, 2012
PG64H-22	\$630. T	February 1, 2012
PG64V-22	\$670. T	February 1, 2012
PG70-22M	\$695. T	February 1, 2012
PG76-22M	\$735. T	February 1, 2012

Prices do not include and are subject to the addition of all applicable federal, state, and local taxes, charges and fees.

These prices are subject to product availability.

This offer is subject to the General Terms and Conditions dated January 12, 2004.

Sincerely,
ConocoPhillips Company

D. W. Clark

D. W. Clark, Area Manager
Kansas City, Springfield