



Joe Schuster
Area Manager
Kansas City

Phillips 66
5034 Walnut St.
Kansas City, MO 64112
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December 30, 2019

Dear Phillips 66 Asphalt Customer:

This is to confirm Phillip 66's price to you for the supply of the asphalt products shown below for the stated month, effective **January 1st, 2020** , in transport quantities of short tons, FOB Kansas City, MO.

<u>PRODUCT</u>	<u>PRICE</u>
PG64-22	\$485. ton
PG58-28	\$505. ton
PG64H	\$510. ton
PG64V	\$535. ton
PG52-34	\$525. ton

Prices do not include and are subject to the addition of all applicable federal, state, and local taxes, charges and fees.

These prices are subject to product availability.

This offer is subject to the General Terms and Conditions dated January 1, 2014.

Sincerely,

Joe Schuster

Phillips 66
Area Manager
Asphalt Sales
Kansas City, Springfield